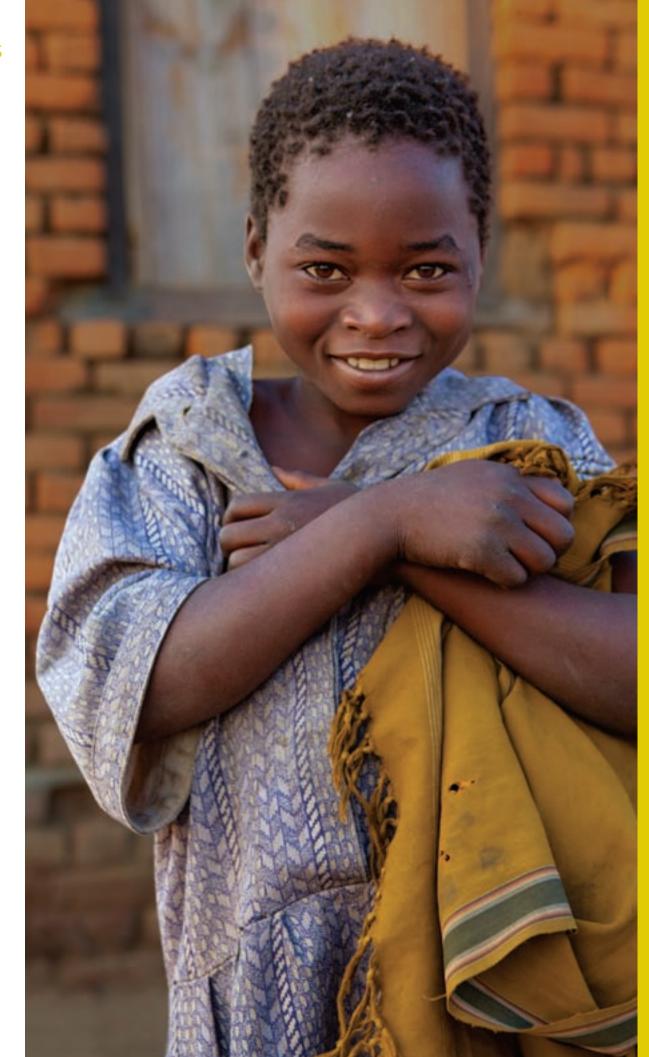
# **CREATING SMILES** NU SKIN CORPORATE SOCIAL RESPONSIBILITY YEAR IN REVIEW 2012









# Creating Smiles

In more than 50 countries around the world, children are smiling every day thanks to Nu Skin's force for good culture which unites distributors, customers, and employees in innovative efforts to nourish and uplift children through the unique combination of three distinct approaches:

The Nu Skin Force for Good Foundation improves the lives of children around the world by offering hope for a life free from disease, illiteracy, and poverty.

The Nourish the Children Initiative provides millions of life-saving meals to the world's malnourished children.

Nu Skin employees engage in numerous community outreach programs that provide meaningful service with tangible and enduring results.



## Nu Skin Force for Good Foundation

The mission of the Nu Skin Force for Good Foundation is to improve the lives of children by offering hope for a life free from disease, illiteracy, and poverty.



"The needs around the world are profound. I am pleased that the Nu Skin Force for Good Foundation and its generous contributors are able to offer hope to children all over the world every day. The hope that is created through the Foundation is something that I take great pride in. These children are the seeds of promise to our future and I hope that each of us will continue to help to create smiles all around the world. Where there is joy and happiness, there is hope for a better future."

Steve Lund
CHAIRMAN OF THE BOARD



TO SEE MORE ABOUT THE NU SKIN FORCE FOR GOOD FOUNDATION, SCAN THE CODE WITH A QR SCANNER APP ON YOUR SMARTPHONE.

# Creating Smiles Through Education

#### **EDUCATE THE CHILDREN (ETC)**

MALAWI

After primary school, students in Malawi are required to pay for higher education. Many families cannot afford school fees and as a result, many students drop out of school to help provide for their family. Only 25 percent of secondary school-aged children are attending school. The Foundation provides 100 percent of the scholarship funds for the Educate the Children (ETC) program. In 2012, the Foundation provided tuition, uniforms, and books to 46 secondary and nine post-secondary students. Contributions also helped 29 students receive college diplomas. To date, more than 250 scholarships have been granted to Malawian students.

SCHOLARSHIPS TO DATE



**CREATING SMILES IN MALAWI** 

#### NU SKIN HOPE LIBRARY

**KORFA** 

The Nu Skin Hope Library project is helping provide hundreds of elementary children in Korea with new libraries complete with books, furniture, and equipment. In 2012, donors in Korea helped build two new libraries for elementary school children living in rural Korea. Since 2008, a total of 11 libraries have been constructed, remodeled, and stocked to support children's education. The children in the surrounding area now have access to books, touchscreen TVs, and computers.



**LIBRARIES** 

#### **SEACOLOGY**

The Foundation continues to partner with Seacology to support children's education in island communities. Seacology built five primary school classrooms and a footbridge in Madagascar, a kindergarten in Fiji, and provided solar power to an Indonesian junior high school.



#### **NU SKIN CHILDREN'S HOPE PROJECT**

JAPAN

After the devastating earthquake and tsunami in March of 2011. Nu Skin Japan established the Nu Skin Children's Hope Project to provide educational scholarships to children affected by the disaster. In 2012, 48 children received scholarships.

SCHOLARSHIPS TO DATE



#### MIKE, MALAWI

Unfortunately, some years ago, 22-year-old Mike Phili lost his father. Mike's mother could not support the family nor afford to send any of her children to receive additional education after primary school. Unable to pay his school fees, Mike turned to the Nu Skin Force for Good Foundation's Educate the Children Initiative. "ETC has changed my life because I am now pursuing what I have always dreamed of," he said. "My future has been changed forever, now I am dreaming in color. Soon I will be employed somewhere, actually earning something to help my family." With his education he hopes to help others, specifically his mother and family. He encourages the generous donors of ETC to continue giving so others can have the opportunity he has been given.

# Creating Smiles Through Health



35,652
HEART SCANS

## GREATER CHINA CHILDREN'S HEART FUND

Since 2008, the Greater China Children's Heart Fund has been helping children in Greater China with pediatric congenital heart disease. Each year, between 180.000 and 220.000 additional cases of congenital heart disease in children are reported, and two thirds of these cannot get timely treatment due to the families' inability to pay for the heart surgery. In 2012, the Greater China Children's Heart Fund provided more than 400 life-saving surgeries. To date, more than 1,100 children in Greater China are enjoying a happy, healthy, and active life because of these surgeries. Additionally, more than 35,000 children have received free preventative heart scans through generous donations to the Heart Fund.



#### GE SANG, CHINA

Since she was deserted as an infant, six-year-old Ge Sang has always had poor health. Following a heart screening provided by the Greater China Children's Heart Fund, she was diagnosed with congenital heart disease. Since Ge Sang was unable to pay for any type of treatment, the Fund provided her with the lifesaving corrective surgery. After recovering from the surgery, she is always laughing and smiling and is expected to enjoy a happy and healthy life.



#### **EPIDERMOLYSIS BULLOSA (EB)**

Since 1996, the Nu Skin Force for Good Foundation has provided consistent grants to the Epidermolysis Bullosa Medical Research Foundation (EBMRF). Epidermolysis Bullosa (EB) is a rare, inherited, blistering skin disease that affects all ethnic and racial groups. Included in this funding is the company's commitment to donate 25 cents from the sale of its Epoch® Glacial Marine Mud product to the Nu Skin Force for Force for Good Foundation, specifically earmarked for EBMRF.





SEE PARTNERS THANK THE SOUTHEAST ASIA CHILDREN'S HEART

> 5,100 **CHILDREN SAVED**

#### SOUTHEAST ASIA CHILDREN'S **HEART FUND**

The Southeast Asia Children's Heart Fund provides life-saving corrective heart surgeries for underprivileged children suffering from congenital heart disease. As of the end of 2012, more than 5,038 sales leaders in Southeast Asia have committed to donating one percent of their monthly commissions to the Southeast Asia Children's Heart Fund. In 2012, a total of 440 children received heart surgeries—that is more than one child's life saved every day of the year. Since 1998, the Heart Fund has provided grants to help more than 5,100 children receive life-saving heart surgeries.

# Creating Smiles Through Economic Opportunity

#### SCHOOL OF AGRICULTURE FOR FAMILY INDEPENDENCE (SAFI)

MALAWI

As of 2012, more than 180 Malawian families have mastered self-sufficiency through their participation with the School of Agriculture for Family Independence (SAFI). Each year, 30 families live in Mtalimanja Village to learn proper agriculture techniques and to improve the quality of their lives by becoming independent. Families return home for the second year of the program to implement the techniques they have learned on their own farm and to teach others in their village. After implementing SAFI techniques, crop yields have increased as much as 700 percent. SAFI's goal is to educate families to ensure that the ideals of self-sufficiency will last for generations to come.

SELF-SUFFICIENT FAMILIES



SEE THE 2012 SAFI GRADU-ATES THANK DONORS FOR MAKING THEIR PATH TO INDEPENDENCE POSSIBLE

#### **SEEDS OF HOPE**

The Foundation is funded in part from the sale of each product in Nu Skin's Epoch® line. Funds from Epoch® Body Butter will be used to purchase fruit trees to plant in various villages and schools in Malawi. Fruit trees are changing the lives of vulnerable children by providing nourishment and a source of income.



#### **NU SKIN GREATER CHINA** MICROFINANCE FUND

As of 2012, more than 5,000 families have received micro-enterprise loans to rebuild their homes after the devastation caused by the 2008 Sichuan earthquake. These loans help provide financial opportunities for families to become self-sustaining.

**FAMILIES** 

#### **BRIGHTER FUTURE INITIATIVE**

In 2012, Nu Skin Japan launched the Brighter Future Initiative (BFI) in Malawi by dedicating new offices. BFI is a program that will expand the SAFI education system and advance proper agricultural techniques across all districts in Malawi.



#### THE CHINJIKANI FAMILY **MALAWI**

Before attending SAFI, Ndevusayiti and Zeliya Chinjikani's lives were often plaqued with hunger. After graduating from SAFI, their farm has been a success. and now they can even afford to raise pigs. Their relatives' and neighbors' lives have also improved because of the SAFI farming techniques the Chinjikani's are sharing. The whole village is thriving, thanks to the lessons learned at SAFI. When the Chinjikani's heard that family friends were also receiving their graduation certificates from SAFI, they were very happy. "We called all our neighbors and sat together listening to the live radio broadcast of the graduation so that everyone could hear and know the benefits of SAFI."



SEE HOW THE CHINJIKANIS' LIVES HAVE CHANGED THANKS TO SAFI

# Providing Hope in the Midst of Disaster

#### **REBUILDING HAITI**

After the devastating 2010 earthquake in Haiti, the Nu Skin family joined together to provide much needed relief to those affected by the disaster. Through generous donations, the Foundation was able to provide a grant to rebuild an elementary school for 900 children in Carrefour. The construction of the Dominique Savio Primary School is currently underway and seeing great progress. The children are scheduled to attend the finished, earthquake-safe school in the coming school year.









#### **HURRICANE SANDY RELIEF**

In late October, the largest Atlantic hurricane on record hit the coast of the Northeastern United States. In response to this disaster, the Nu Skin family banded together to provide relief to those affected by the devastation. The company's initial commitment included more than \$400,000 in cash and in-kind donations to support the relief efforts. To support long-term rebuilding efforts, the Foundation will fund a new playground at an elementary school in one of the most heavily affected areas.





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# Nu Skin Force For Good Day

#### **CREATING SMILES AROUND THE GLOBE**

In 2012, Nu Skin celebrated its ninth annual Force for Good Day as employees and distributors from around the globe took part in various worthwhile service activities for children in local communities. The following are a few ways that the Nu Skin family of distributors and employees united to be a force for good throughout the globe by serving in many different, meaningful ways.

#### **AUSTRALIA**

The Australian team dedicated their Force for Good Day efforts to the Barnardos facility, a child welfare service. Employees cleaned and organized to improve the environment for children.

#### **BELGIUM**

Nu Skin Belgium employees helped to renovate Clair Matin, a shelter for 39 abused children; Fabota, an after-school center for children ages 5-14; and Sint-Jan School, a local elementary school. Employees cleaned, painted, restored playgrounds, and helped children with homework.

#### DENMARK

The Danish team celebrated Force for Good Day with a fundraising night, holding an auction and lottery.

All proceeds were donated to the Nu Skin Force for Good Foundation

#### **GERMANY**

Nu Skin employees in Germany volunteered at the annual summer party at a local children's cancer center. Distributors supported the cause by collecting donations through a community raffle.

#### **GREATER CHINA**

Nu Skin Greater China helped more than 20,000 underprivileged children living in rural and inaccessible areas of China by donating children's books and school and art supplies and visiting an educational center for disabled children.

#### **HUNGARY**

Nu Skin Hungary employees donated their time at two Budapest Government Children's homes that provide for orphaned infants and disabled children. Employees painted fences and laid new grass for the children to be able to play outside.

#### **INDONESIA**

Nu Skin Indonesia employees donated school bags, stationery, and food to 100 children from needy families.

#### **ISRAEL**

Nu Skin Israel employees spent the day at the Enosh Association, a non-profit mental health institution. Employees spent time with patients to help them with social skills and helped individuals dealing with psychiatric disabilities with their rehabilitation.

#### **JAPAN**

Nu Skin Japan focused on the "Kits for Kids Project," an initiative to send stationary kits to children who have been affected by the Great East Japan Earthquake. Employees prepared handmade paper fans, stationary supplies, and toys in 5,000 kits that were donated to elementary school children.









#### KOREA

Nu Skin employees devoted time to underprivileged children at the Incheon-Ganghwa Community Center. Employees cleaned the center read with the children, and donated personal care and hygiene products for the children's use.

#### MALAYSIA

Nu Skin employees held a blood drive in conjunction with World Blood Day to support children's health and to help local community members.

#### **NORTH AMERICA**

Nu Skin employees and their families filled 10.000 bags with a healthy lunch and donated 5,000 books to help combat challenges facing children in the community. These meals were distributed to children who participate in the free lunch programs during the academic year, and lack nutritious meal assistance during the summer months.

#### **NORWAY**

Norwegian Nu Skin employees spent the day with children at an after-school activity center. The employees offered the children a change in their daily routine by playing games with them.

#### **PHILIPPINES**

Nu Skin Philippines prepared 50 children for the upcoming school year through a back-to-school educational supplies drive. Children received pens,

notebooks, and paper and left the event ready to go back to school.

#### **RUSSIA**

At a Moscow boarding school for children with articulation and speech disorders, Nu Skin Russia employees held a grand opening of a "Pet's Corner." Employees shared a boxed lunch with the children and introduced them to the new fish aquarium in the Pet's Corner

#### **SINGAPORE**

Nu Skin Singapore hosted a movie screening of a new children's movie for more than 100 children suffering from chronic and potentially life-threatening illnesses. Children were greeted with balloon animals and they were thrilled to see the show.

#### **SOUTH AFRICA**

To bring smiles to local children, the South African team spent a full day serving at the Abraham Kriel Children's home in Kempton Park Gauteng. This children's home offers rehabilitation services to children who have suffered neglect or abuse.

#### **THAILAND**

Nu Skin Thailand donated \$100.000 US for hospital renovations to accommodate more of the approximately 1,500 children born each year who go untreated and suffer from congenital heart disease.















#### NOURISH THE CHILDREN®

AN INITIATIVE OF NU SKIN ENTERPRISES

In 2002, Nu Skin took action to address the tragedy of childhood hunger with the development of the Nourish the Children Initiative. This innovative social enterprise applies the rigor of successful business practices to provide a consistent and growing supply of nourishing food to the world's most needy children. Since the initiative was established, the Nu Skin family has donated nearly 300 million meals to malnourished children

The concept succeeds by selling a highly nutritious food—VitaMeal® and then allowing people to donate their purchase to third-party, non-profit organizations that specialize in distributing food to those suffering from malnutrition and famine.\*





# VitaMeal® An Innovative and Sustainable Solution

VitaMeal is formulated by Nu Skin nutritional scientists and collaborators specifically for malnourished children. It boasts 25 vitamins and minerals and a careful balance of carbohydrates, protein, fat, and electrolytes.

The Vice President of Malawi called it a "miracle food" because of the change she witnessed when children receiving VitaMeal were transformed from malnourished to healthy, happy children.

In 2012, the Nourish the Children Initiative provided meals to children in need.

# 23 million meals distributed in Africa

7 million meals distributed in China

5 million meals distributed in the Philippines

5 million meals distributed in the Americas

3 million meals distributed to other countries, including

Fiji, Armenia, Thailand, and Russia



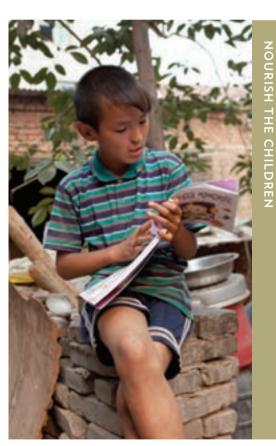
<sup>\*</sup>These statements have not been evaluated by the FDA. VitaMeal is not intended to diagnose, treat, cure, or prevent any disease.

## More Than Just a Meal

The Nourish the Children Initiative partners with charities that specialize in distributing millions of pounds of food to those in the greatest need. These partner charities leverage the positive impact of VitaMeal donations. For example, in China, Haiti, Malawi, and the Philippines, VitaMeal is part of school lunch programs, encouraging families to send their children to school. VitaMeal plants in Malawi and China also help reduce transportation costs and boost local economies. VitaMeal is used in many ways to help malnourished children and has become more than just a meal; it brings hope to many children around the world.









#### **GEORGE. MALAWI**

Ten-year-old George lost both of his parents when he was only one year old. He is old enough to be in the fourth grade, but because his grandmother is unable to provide for their needs, George doesn't attend school. His grandmother began sending him to an orphanage in Malawi to receive VitaMeal last year. Since then, he has been able to gain weight, grow healthy and strong, and attend school at the orphanage.

# Nourishing in Times of Disaster

VitaMeal® donations are used not only in regions continually affected by poverty and malnutrition, but also in areas affected by disaster. VitaMeal donations that are used in disaster-struck areas help to alleviate the suffering of those affected and reduce the risk of disease and malnutrition that can occur.

#### **MALI REFUGEES**

In 2012, VitaMeal was generously donated to help the more than 40,000 refugees of Mali in Burkina Faso. About 60 percent of the refugees in the camp are children and they are not receiving the necessary amount of food they need every day. The most recent exchanges between the army and the rebels are only complicating the desolate conditions. As the number of refugees continues to grow, VitaMeal is alleviating the situation by providing a hot, nutritious meal to those in need. The Minister of Humanitarian Affairs, Dr. Mamadou Sidibé, expressed his deep appreciation for the assistance provided to help improve the refugee crisis that has gripped Mali.





#### **HURRICANE SANDY**

When the largest Atlantic hurricane on record hit the coast of the Northeastern United States, Nu Skin partnered with the charity Feed the Children to immediately provide food and hygiene supplies to those affected. In the U.S., distributors could donate personal care items and VitaMeal. For every two VitaMeal bags purchased, Nu Skin donated one, resulting in the donation of more than 12,000 bags of VitaMeal and offering relief to thousands of children and adults.

# Creating Smiles Together

Nourish the Children applies the power of our distribution network to help address the problem of hunger and malnutrition. Nu Skin encourages distributors, customers, and employees to purchase VitaMeal and donate it to charitable organizations that specialize in distributing food to alleviate famine and poverty. As distributors incorporate VitaMeal into their business, they not only help grow their business, but also help children around the world grow strong and healthy.



#### COMPANY DONATION MATCH

In 2012. Nu Skin donated more than 4.5 million meals of VitaMeal through the company donation match program. For every eight bags of VitaMeal purchased and donated, Nu Skin will donate one bag of VitaMeal.

To see more stories about children who have been nourished by VitaMeal, or to purchase and donate VitaMeal, visit www.nourishthechildren.com



SEE HOW SMILES ARE CREATED WITH NOURISH THE CHILDREN

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YADA MAI

YAHATA, RIE

YAMAGUCHI, SHINTAROU YAMAKOSHI, RIE YAMAMOTO, ATSUKO YAMAMOTO, JUN YAMAMOTO, KEIKO YAMAMOTO, MASUMI YAMAMOTO SHIN II YAMAMOTO, WAKANA YAMAMURA NORIKO YAMAMURO, HIROKO YAMANE, MIHO YAMANOU, YASUTAMI YAMASAKI, NOBUKO YAMATO RYOLLII YAN, CHU YAN YAN, GAI QUE YANG, SHA LI YANG, SU EUN YAO, LING YU YAP GIAU PECK YAP, EMILY & CHUA, SYER CIN YASU, KENJIROU YASUKAWA KAZUHIRO YASUKOUCHI, HIDENAO ΥΔΤΔΒΕ ΜΔ<u>ς</u>ΔΡΙΙ YAU, IVA & SILLOUX, JOHN YEH, TENG YENNI WU YENVICHAI KANIT YEO, NICHOLAS & GAN, KOK HONG YEOM DUHEE YERNENI, PURNACHANDRA YI KAI INT'L CO., LTD. YI, ANDREW J YI, HUNG CO., LTD. YI KANG MIN YI, MING YAN YIN LEON YIN, VALERIE YING,YING INT'L CO., LTD. YIP KA WAH YOKOI, YASUMASA YONEDA, KANA YOO, JI HO YOON SELYOLING YOSHIDA, AKEMI YOSHIDA, SAKIKO YOSHIDA, TSUTOMU YOSHIHARA, MAYU YOSHII KOUSUKE YOSHIMURA, SANAE YOSHIMURA, YUKITOMO YOUM, DONG WON YU, CHING INT'L CO.,LTD. YU, GUO ZHI YU. HYUN JA YU.JUYI YU, PENG CO. YU TE ALINT'L CO. LTD. YU, WAI MAN YU, WEI INT'L CO., LTD. YU, YA HUI YUK, EUN JOO YUN, BONG SANG ZARATE BROCHERO, JUAN DAVID ZETTERBERG, YVONNE ZHANG, CHUN MEI ZHANG, DE FANG ZHANG, TIAN ZHANG. ZUAN KAI ZHAO, BAO AN 7HAO HUA ZHAO, LIN ZHAO, QING ZHOU, JIE TAO ZHOU, TOMYEN 7HU FENG QIN ZHU, RUI FENG 7HU WEN HUI ZM&P SPOL SRO 7WICK DAVID



